

Tennessee Market Highlights

UT EXTENSION
INSTITUTE OF AGRICULTURE
THE UNIVERSITY OF TENNESSEE

March 6, 2026

Number: 49:9

Trends for the Week Compared to a Week Ago

Slaughter Cows

Steady to \$1 lower

Slaughter Bulls

Steady to \$1 lower

Feeder Steers

\$4 to \$12 lower

Feeder Heifers

\$2 to \$6 lower

Feeder Cattle Index: 368.59

Fed Cattle

The 5-area live price on Thursday of \$240.00 down \$3.51 compared to a week ago and \$375.38 down \$7.46 from last week.

Corn

March closed at \$4.47 a bushel, up 9 cents since last Friday.

Soybeans

September closed at \$11.55 a bushel, up 23 cents since last Friday.

Wheat

July closed at \$6.25 a bushel, up 26 cents since last Friday.

Cotton

March closed at 63.19 cents per lb, down .42 cents since last Friday.

Livestock Comments by Dr. Andrew P. Griffith

FED CATTLE: Fed cattle traded \$2 to \$3 lower on live basis compared to last week. Prices on a live basis were mainly \$240 while dressed prices were mainly \$380.

The 5-area weighted average prices thru Thursday were \$240.00 live, down \$3.51 compared to a week ago and \$375.38 dressed, down \$7.46 compared to last week. A year ago, prices were \$196.69 live and \$312.93 dressed.

This was once again a week when cattle feeders and packers struggled to agree on a price for finished cattle. The cattle feeder has the leverage from a supply standpoint, but futures traders have another idea. The April live cattle contract was trading in the low to mid \$240s before coming under severe pressure the last week of February. The contract has recovered a few of the losses, but it has provided packers a reason to bid lower for cattle. The cattle feeder knows they have the leverage, but they respond like most making these types of decisions in that they know they have to move cattle, and they do not want to be caught holding the bag when prices move lower. This may be temporary, but temporary is still a risky time period.

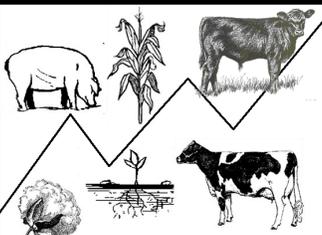
BEEF CUTOUT: At midday Friday, the Choice cutout was \$387.07 up \$0.18 from Thursday and up \$8.10 from a week ago. The Select cutout was \$380.07 down \$0.54 from Thursday and up \$5.84 from last week. The Choice Select spread was \$7.00 compared to \$4.74 a three weeks ago.

Choice and Select wholesale beef prices have found a toe hold the past few weeks and are pushing higher. The Choice cutout price has increased more than \$22 over the past three weeks while the Select cutout price has increased more than \$17 over the same time period. It would be an overstatement to say it is abnormal for

wholesale beef prices to begin strengthening in March, but February and March tend to be weak beef demand months. This is especially true compared to the few weeks leading up to the unofficial start of summer, which is the Memorial Day weekend when beef prices do find tremendous support. Why prices are escalating right now while cattle prices head the opposite direction is not known, but retailers, restaurants and food service may be trying to secure some beef needs before beef prices make a seasonal run to top side. This consideration is likely a stretch considering Memorial Day is 12 weeks away, but it is difficult to predict everyone's thoughts and actions. Beef prices are strong and will likely push higher.

OUTLOOK: Based on Tennessee weekly auction market average prices, steer prices were \$4 to \$12 lower than last week, while heifer prices were \$2 to \$6 lower than the previous week. Slaughter cow prices were steady to \$1 lower this week compared to a week ago while slaughter bull prices were steady to \$1 lower compared to last week. All classes and weights of cattle hit a road block this week as the negativity in the futures market has worked its way into the cash market. As a brief update, March feeder cattle futures traded as much as \$20 per hundredweight lower on Monday March 2nd as they were trading on Friday February 20th. The same contract did rebound moving through the week, and it is only trading \$10 per hundredweight lower than February 20th. This brought a negative response to local auction markets where buyers decided to bid lower for cattle. This would seem to negate some of last week's comments that lightweight grass cattle prices are expected to continue strong. Despite the softness this week, cattle ready to be

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Livestock Comments by Dr. Andrew Griffith

(Continued from page 1)

turned on grass will still find tremendous support the next couple of months. The question that really needs to be answered is if this is a short-term correction, or are market participants saying cattle prices are too high? Cattle prices can only move as high as the consumer is willing to pay for them. Consumers are not purchasing cattle, but they do purchase beef. The signals consumers send down the line are then picked up by packers, cattle feeders, and local cattle buyers. This process is quicker than many may recognize as signals move quickly. Is there cause for concern with a couple of weeks of lower prices on the books? The answer at this point is no, but cattle producers should always be alert to what is occurring in the market. At the same time, cattle producers should always be managing price and market risk in some form or fashion. This does not always mean hedging with futures and options or purchasing LRP insurance, but it does mean producers should be educated enough to utilize the products available.

ASK ANDREW, TN THINK TANK: What factors are driving cattle and beef prices to the record levels in the marketplace? How can cattlemen pay these high prices for cattle? This is just a sampling of several questions in the same category asked this week. This is the brief response to these questions.

Cattle and beef prices are high because the supply of cattle is relatively low compared to previous years, and consumer demand for beef is relatively strong compared to prior years. How a cattle producer can pay today's prices is a little bit tougher question. Stocker operators, backgrounders, and feedlot managers have been paying more and more for cattle the past 12 or so months and the only thing saving them is they were always selling cattle on a higher market. They in turn would invest their profits back into other cattle that were now more expensive than the last purchase. Eventually, the market price of cattle will stop increasing, and at some point, it will decline. This will present a challenge for many in the industry. They cannot pay higher prices forever.

Please send questions and comments to agriff14@utk.edu or send a letter to Andrew P. Griffith, University of Tennessee, P.O. Box 160, 1000 Main Entrance Dr., Spring Hill, TN 37174.

FRIDAY'S FUTURES MARKET CLOSING PRICES: Friday's closing prices were as follows: Live/fed cattle –April \$234.58 -3.95; June \$231.48 -3.80; August \$229.25 -4.15; Feeder cattle – March \$355.63 -6.98; April \$351.63 -7.38; May \$348.08 -7.45; August \$348.23 -7.43; March corn closed at \$4.47 up 6 cents from Thursday.

Please use this link for cattle and market definitions: [Cattle and Beef Market Definitions Publication W801](#)

Crop Comments by Dr. Charley Martinez

Overview

Corn, Soybeans, and Wheat up for the week; Cotton down for the week

This time of the year is planting season prep time. This year, prep time has been met with increased fuel prices. This is because the United States and Israel are in a serious conflict with Iran, and some of the fighting has happened in nearby Iraq, where drones and explosions have

been reported around airports and bases. This kind of fighting can make it harder and riskier for ships to move oil through important places like the Strait of Hormuz, which has already seen disruptions and fewer ships passing through during the conflict. As a result, the price of oil often goes up, and this week, not only did the price of oil increase but also diesel.

The price of diesel in Tennessee is closely tied to movements in the broader crude oil market because diesel is refined directly from crude, meaning changes in oil prices flow through the supply chain into retail fuel costs. When crude oil prices rise (like it has this week), refiners face higher input costs, which typically push wholesale and then retail diesel prices upward, something reflected in the recent national increases reported by the U.S. Energy Information Administration (EIA), which showed U.S. on-highway diesel climbing from **\$3.809 to \$3.897 per gallon** over the past week. Since Tennessee diesel prices follow the Lower Atlantic (PADD1C) regional average, they tend to respond in the same direction, with the most recent weekly increase from **\$3.708 to \$3.808 per gallon** showing how shifts in global crude markets translate into local fuel costs. Below is a week-over-week change and percent change of price in Tennessee of the last week. The conflict immediately has led to increased prices. Given the time of year, this could have significant impact for producers across Tennessee.

	Previous	Current	Change
USD Index	97.64	98.95	1.31
Crude Oil	67.23	90.87	23.64
DJIA	48978	47515	-1463

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Crop Comments by Dr. Charley Martinez

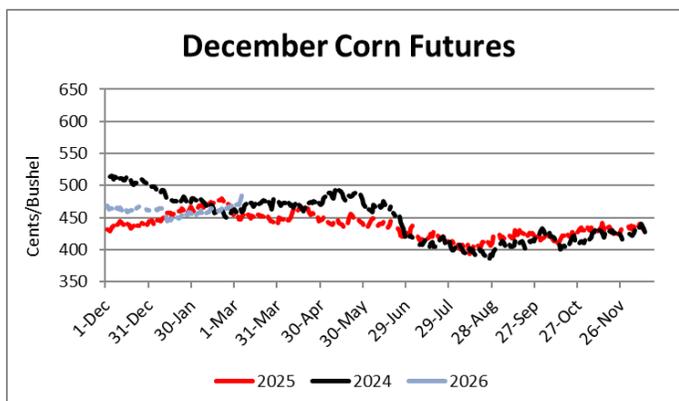
Week (Monday)	Diesel Price (\$/gal)	Week-Over-Week Change (\$)	Percent Change (%)
March 2, 2026	\$3.808	+0.100	+2.70%
February 23, 2026	\$3.708	-0.003	-0.08%
February 16, 2026	\$3.711	+0.023	+0.62%

On a positive note, in the July wheat chart, it shows July wheat futures for 2026 (blue) lifting off their winter lows near 540–550¢/bu and pushing back toward the 580–590¢/bu area. The pattern of higher lows since early February and brief breaks above recent resistance suggests momentum is turning upward, an early sign the market may be starting to rally.

Corn

Across Tennessee, average corn basis (cash price-nearby futures price) strengthened from last week at West, Northwest, West-Central, North-Central, and Mississippi River elevators and barge points. Overall, basis for the week ranged from 8 cents under to 48 cents over, with an average of 16 cents over with the March futures at elevators and barge points. Ethanol production for the week ending February 27th was 1.095 million barrels, down 5,000 barrels compared to the previous week. Ethanol stocks were 26.337 million barrels, up 691,000 barrels compared to the previous week. Cash prices ranged from \$4.24 to \$4.89 at elevators and barge points. On Friday, March 2026 corn futures closed at \$4.47, which is up 9 cents compared to last week. For the week, March 2026 corn futures traded between \$4.28 and \$4.49.

Corn	Mar 26	Change	Sep 26	Change
Price	\$4.47	\$0.09	\$4.72	\$0.17
Support	\$4.34	\$0.01	\$4.57	\$0.02
Resistance	\$4.47	\$0.06	\$4.68	\$0.11
20 Day MA	\$4.31	\$0.02	\$4.51	\$0.05
50 Day MA	\$4.32	-\$0.01	\$4.47	\$0.01
100 Day MA	\$4.37	\$0.00	\$4.49	\$0.00
4-Week High	\$4.49	\$0.09	\$4.72	\$0.16
4-Week Low	\$4.24	\$0.00	\$4.41	\$0.03
Technical Trend	UP	=	UP	=



For the week of February 20-26, 2026, there were net sales of 2,022,600 MT for 2025/2026, up noticeably from the previous week, and up 54% from the prior 4-week average. Exports of 1,696,000 MT, down 14% from the previous week, but up 9% from the prior 4-week average. This week new crop cash contracts ranged from \$4.29 to \$4.88 at elevators and barge points. September 2026 corn futures closed at \$4.72, which is 17 cents higher compared to last week.

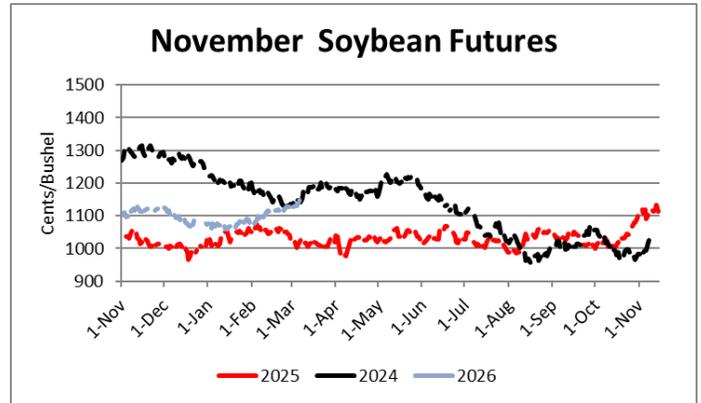
Soybeans

Across Tennessee average soybean basis strengthened compared to last week at West, Northwest, North-Central, West-Central, and Mississippi River elevators and barge points. Average basis ranged from 21 under to 54 over the March futures contract, with an average basis at the end of the week of 17 cents over. Cash soybean prices at elevators and barge points ranged from \$11.29 to \$12.17. September 2026 soybean futures closed at \$11.55, up 23 cents compared to last week. For the week, September 2026 soybean futures traded between \$11.25 and \$11.59.

(Continued on page 4)

Crop Comments by Dr. Charley Martinez

Soybeans	Sep 26	Change	Nov 26	Change
Price	\$11.55	\$0.23	\$11.46	\$0.18
Support	\$11.36	\$0.09	\$11.30	\$0.07
Resistance	\$11.47	\$0.11	\$11.41	\$0.09
20 Day MA	\$11.23	\$0.15	\$11.20	\$0.13
50 Day MA	\$10.91	\$0.07	\$10.93	\$0.06
100 Day MA	\$10.94	\$0.04	\$10.95	\$0.04
4-Week High	\$11.59	\$0.24	\$11.50	\$0.18
4-Week Low	\$10.90	\$0.28	\$10.87	\$0.19
Technical Trend	UP	=	UP	=

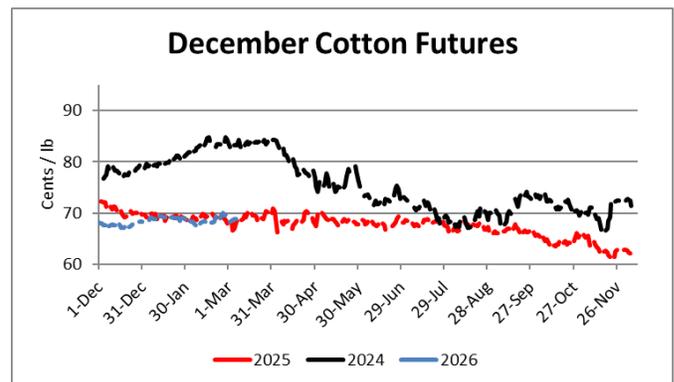


For the week of February 20-26, 2026, there were net sales of 383,500 MT for 2025/2026, down 6% from the previous week and 20% from the prior 4-week average. There was another week of activity increases by China. Exports of 1,119,500 MT, up 38% from the previous week, but down 3% from the prior 4-week average. The destinations were primarily to China (669,100 MT), Mexico (137,700 MT), the Netherlands (133,000 MT), Egypt (52,400 MT), and Indonesia (29,400 MT). November 2026 soybean futures closed at \$11.46, up 18 cents compared to last week.

Cotton

North Delta upland cotton spot price quotes for March 6th were down compared to last week. Prices were down to 62.04 cents/lb (41-4-34), and 66.79 cents/lb (31-3-35), which made both down 1.57 cents compared to last week's prices.

Cotton	Mar 26	Change	May 26	Change
Price	63.19	-0.42	64.20	-1.41
Support	61.48	-2.13	63.62	-1.56
Resistance	63.80	0.19	64.45	-1.46
20 Day MA	62.43	-0.02	64.46	0.01
50 Day MA	63.40	-0.08	65.10	-0.04
100 Day MA	64.16	-0.17	65.58	-0.17
4-Week High	64.80	0.00	66.38	0.00
4-Week Low	60.71	-0.19	63.05	0.19
Technical Trend	DOWN	=	DOWN	=



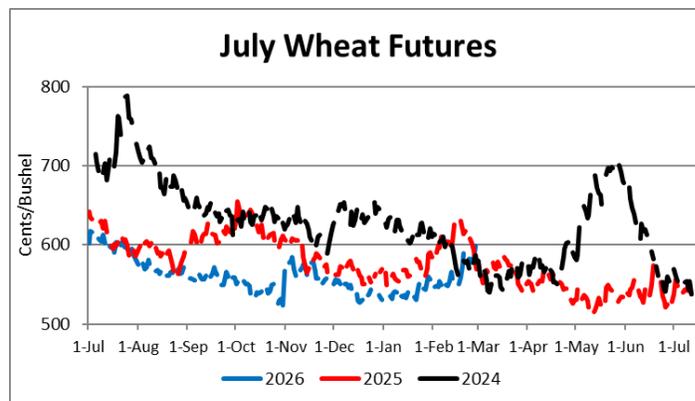
For the week February 20-26, 2026, there was a total net sales of Upland totaling 150,400 RB for 2025/2026, down 41% from the previous week and 50% from the prior 4-week average. Exports of 282,200 RB (marketing-year high) were up 46% from the previous week and 43% from the prior 4-week average. For the week, March 2026 cotton futures closed at 63.19 on Friday, which is down .42 cents compared to last week. It traded between 60.71-63.19 cents. May 2026 cotton futures closed at 64.2 cents, down 1.41 cents compared to last week. December 2026 cotton futures closed at 68.85 cents, down .85 cents compared to last week.

Wheat

Wheat cash prices at elevators and barge points ranged from \$5.58 to \$5.74.

Crop Comments by Dr. Charley Martinez

Wheat	Jul 26	Change	Sep 26	Change
Price	\$6.25	\$0.26	\$6.36	\$0.27
Support	\$6.03	\$0.18	\$6.14	\$0.18
Resistance	\$6.37	\$0.30	\$6.48	\$0.30
20 Day MA	\$5.74	\$0.11	\$5.86	\$0.11
50 Day MA	\$5.54	\$0.06	\$5.67	\$0.06
100 Day MA	\$5.54	\$0.02	\$5.67	\$0.02
4-Week High	\$6.26	\$0.23	\$6.37	\$0.24
4-Week Low	\$5.44	\$0.02	\$5.57	\$0.02
Technical Trend	UP	=	UP	=



For the week February 20-26, 2026, there was total net sales of 203,100 metric tons (MT) for 2025/2026, down 16% from the previous week and 42% from the prior 4-week average. Exports of 348,900 MT, down 35% from the previous week and 24% from the prior 4-week average. July 2026 wheat futures closed at \$6.25, up 26 cents compared to last week. July 2026 wheat futures traded between \$5.74 and \$6.36 this week. September 2026 wheat futures closed at \$6.36, up 27 cents compared to last week.

Additional Information:

Links for data presented:

U.S. Export Sales - <https://apps.fas.usda.gov/export-sales/esrd1.html>

USDA FAS: Weekly Export Performance Indicator – <https://apps.fas.usda.gov/esrquery/esrpi.aspx>

EIA: Weekly ethanol Plant Production - https://www.eia.gov/dnav/pet/pet_pnp_wprode_s1_w.htm

EIA: Weekly Supply Estimates - https://www.eia.gov/dnav/pet/pet_sum_sndw_a_EPOOXE_sae_mbb1_w.htm

Upland Cotton Reports - <https://www.fsa.usda.gov/FSA/epasReports?area=home&subject=ecpa&topic=fta-uc>

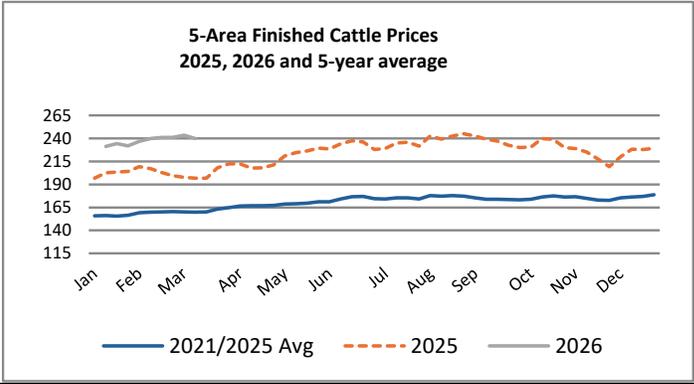
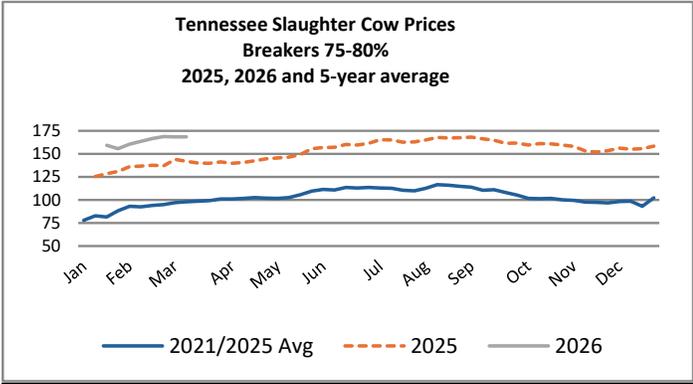
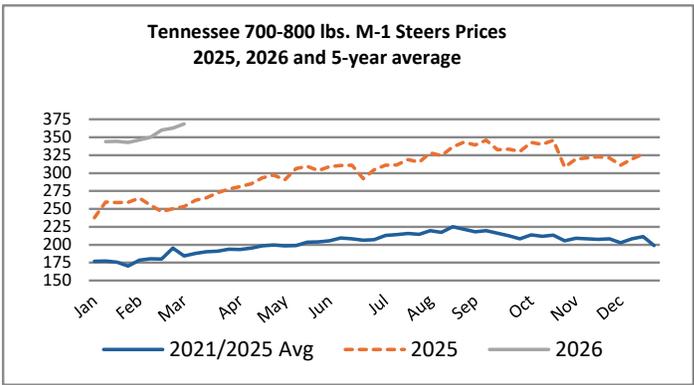
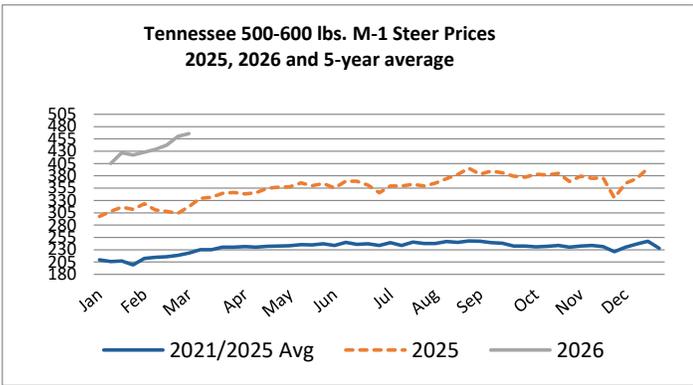
Tennessee Crop Progress - https://www.nass.usda.gov/Statistics_by_State/Tennessee/Publications/Crop_Progress_&Condition/

U.S. Crop Progress - <http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1048>

USDA AMS: Market News - <https://www.ams.usda.gov/market-news/search-market-news>

If you would like further information or clarification on topics discussed in the crop comments section or would like to be added to our free email list please contact me at cmart113@utk.edu.

Prices Paid to Farmers by Elevators					
Friday, February 27, 2026---Thursday, March 5, 2026					
	Friday Average	Monday Average	Tuesday Average	Wednesday Average	Thursday Average
No. 2 Yellow Soybeans	-----\$/bushel-----				
Northwest	11.36	11.29	11.36	11.35	11.44
North Central	11.61	11.54	11.61	11.60	11.69
West	11.98	11.94	11.98	11.97	12.10
Mississippi River	11.83	11.77	11.84	11.83	11.96
Yellow Corn					
Northwest	4.58	4.53	4.53	4.51	4.64
North Central	4.24	4.26	4.27	4.24	4.34
West	4.83	4.74	4.73	4.70	4.85
Mississippi River	4.67	4.64	4.64	4.61	4.71
Wheat					
Northwest					
North Central	5.72	5.67	5.64	5.58	5.74
Mississippi River					
Cotton	-----\$/pound-----				
Memphis	63.61-68.36	62.59-67.34	62.04-66.79	62.16-66.91	62.04-66.79



Futures Settlement Prices: Crops & Livestock

- Corn: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/corn.html>
- Soybeans: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean.html>
- Wheat: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/wheat.html>
- Soybean Meal: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean-meal.html>
- Cotton: <https://www.theice.com/products/254/Cotton-No-2-Futures/data?marketId=5352193>
- Live Cattle: <https://www.cmegroup.com/trading/agricultural/livestock/live-cattle.html>
- Feeder Cattle: <https://www.cmegroup.com/trading/agricultural/livestock/feeder-cattle.html>
- Lean Hogs: <https://www.cmegroup.com/trading/agricultural/livestock/lean-hogs.html>
- Class III Milk: <https://www.cmegroup.com/trading/agricultural/dairy/class-iii-milk.html>

Prices on Tennessee Reported Livestock Auctions for the week ending Monday, March 2, 2026

	This Week			Last Week's	Year Ago
	Low	High	Weighted Average	Weighted Average	Weighted Average
-----\$/cwt-----					
Steers: Medium/Large Frame #1-2					
300-400 lbs	495.00	710.00	604.22	597.20	371.49
400-500 lbs	455.00	570.00	516.32	509.71	347.16
500-600 lbs	398.00	525.00	465.88	459.85	317.62
600-700 lbs	362.00	440.00	404.61	401.32	286.47
700-800 lbs	335.00	397.50	368.68	362.60	253.43
Steers: Small Frame #1-2					
300-400 lbs	---	---	---	---	316.87
400-500 lbs	425.00	490.00	462.19	---	329.71
500-600 lbs	---	---	---	---	267.57
600-700 lbs	---	---	---	---	---
Steers: Medium/Large Frame #3					
300-400 lbs	440.00	600.00	515.07	535.19	341.98
400-500 lbs	420.00	500.00	461.36	463.58	320.07
500-600 lbs	365.00	480.00	422.92	432.01	280.96
600-700 lbs	350.00	395.00	373.64	352.87	251.82
700-800 lbs	325.00	365.00	339.79	326.19	237.08
Dairy/Beef Steers					
300-400 lbs	---	---	---	---	---
500-600 lbs	---	---	---	---	---
700-800 lbs	---	---	---	---	---
Slaughter Cows & Bulls					
Breakers 75-80%	157.00	177.00	168.49	168.66	142.14
Boners 80-85%	153.00	176.00	163.61	164.57	140.74
Lean 85-90%	130.50	162.00	144.62	147.23	122.35
Bulls YG 1	180.00	205.00	193.29	191.47	170.51
Heifers: Medium/Large Frame #1-2					
300-400 lbs	440.00	570.00	516.50	507.15	331.01
400-500 lbs	395.00	540.00	463.15	454.43	303.15
500-600 lbs	367.00	455.00	413.37	400.10	278.49
600-700 lbs	325.00	402.50	362.81	364.61	249.26
Heifers: Small Frame #1-2					
300-400 lbs	---	---	---	---	267.07
400-500 lbs	395.00	420.00	405.70	384.47	242.53
500-600 lbs	---	---	---	344.74	228.01
600-700 lbs	---	---	---	---	202.44
Heifers: Medium/Large Frame #2-3					
300-400 lbs	340.00	515.00	459.21	450.20	303.06
400-500 lbs	360.00	460.00	420.17	418.96	272.36
500-600 lbs	300.00	417.00	360.73	360.42	256.30
600-700 lbs	300.00	370.00	334.57	336.36	235.21

Cattle Receipts

This week:7,492

Week ago:9,218

Year ago:9,960

Link to report: https://www.ams.usda.gov/mnreports/ams_2063.pdf

Graded Sales, Video Board Sales, Video Sales & Loads

East Tennessee Livestock Center Replacement Cattle Sale (Seasonal) - Sweetwater TN

2/27/26

Total Receipts: 53

For complete report:

https://www.ams.usda.gov/mnreports/ams_3893.pdf

Warren Co. Livestock Video Auction - McMinnville, TN

3/2/26

Total Receipts: 303

For complete report:

https://www.ams.usda.gov/mnreports/ams_3665.pdf

Dickson Regional Livestock Center - Dickson, TN

3/3/26

71 Heifers, 752 lbs., M&L 1, 62-Black/BWF 11-Red/RWF 8-ChX, Medium-Medium Plus Flesh, Guaranteed Open, \$332.00

Knoxville Livestock Center - Knoxville, TN

3/3/26

57 ML 1 preconditioned Steers, 947 lbs., Medium to medium-plus flesh, appx. 70 percent Black/Bwf and 30 percent other colors, \$323.00

Browning Livestock Market Video/Internet Auction - Lafayette, TN

3/4/26

Total Receipts: 1,281

For complete report:

https://www.ams.usda.gov/mnreports/ams_3467.pdf

Publications & Tools:

[2026 Cow-Calf Budget D 31](#)

[2026 Stocker/Backgrounding Budget D 32](#)

[Field Crop Budgets for 2026 D 33](#)

[Basis Estimates for Feeder Cattle and Fed Cattle D 34](#)

[Seasonal Prices for Tennessee Feeder Cattle and Cows D 39](#)

[Tennessee Forage Budget Calculator Tool](#)

[Tennessee Forage Budget Calculator D 252-A](#)

Graded Sales, Video Board Sales, Video Sales & Loads

Hardin County Stockyard - Savannah, TN

3/4/26

100 Steers, 523 lbs, M&L #1, 86-Black/BWF 13-Red/RWF 1-CharX, Medium Flesh, Value Added, \$510.00

69 Steers, 648 lbs, M&L #1, 59-Black/BWF 10-Red/RWF, Medium Flesh, Value Added, \$424.00

92 Heifers, 516 lbs, M&L #1, 82-Black/BWF 7-Red/RWF 3-CharX, Medium Flesh, Value Added, \$435.00

Warren Co. Livestock Graded Sale - McMinnville, TN

3/4/26

Total Receipts: 1,109

For complete report:

https://www.ams.usda.gov/mnreports/ams_2079.pdf

Hodge Livestock Network-March 5, 2026

1 load of steers; est. wt. 750 lbs. Range 700-850 lbs.; All Black & BWF; 80% #1s, 20% #1 ½; 75% Medium and 25% Large; Medium flesh; \$363.00

1 load of heifers; est. wt. 735 lbs. Range 685-835 lbs.; 90% Black & BWF, 10% Charolais Cross, Reds; 80% #1s, 20% #1 ½; 80% Medium and 20% Large; Medium flesh; \$340.00

2 loads of heifers; est. wt. 825 lbs. Range 800-950 lbs.; 80% BL/BWF, 10% Charolais Cross, 10% Reds/Red Necks possibly 2; 80% #1s, 20% #1 ½; 70% Medium and 30% Large; Medium flesh; \$323.50

1 load of heifers; est. wt. 750 lbs. Range 600-800 lbs.; Approx. 70% BL/BWF, 20% Char-X, and 10% Reds; 80% #1s, 20% #1 ½; 80% Medium and 20% Large; Medium flesh; \$315.00

1 load of steers; est. wt. 850 lbs. Range 700-900 lbs.; Approx. 70% Black & BWF, 20% Char-X, 10% Reds; 70% #1s, 20% #1 ½ and 10% good #2s; 80% Medium and 20% Large; Light Medium to Medium; \$334.00

[2025 Tennessee Baleage Budgets D 252-B](#)

[2025 Tennessee Hay Budgets D 252-C](#)

[2025 Tennessee Pasture Budgets D 252-D](#)

[Tennessee Cropland, Irrigated Cropland and Pastureland Cash Rental Rates for 2025 W377](#)

[2025 Planted Acreage for Corn, Cotton, Grain Sorghum, Soybeans and Wheat in Tennessee by County W442](#)

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